



INTEGRITY · INNOVATION · SERVICE

Fortune Information Systems Corp.

2025 1st

Investor Conference

Stock symbol : 2468

Date: 2025/11/25

Speaker

Candy Tang
General Manager

Max Yang
General Manager





Disclaimer

This presentation may contain statements of future prospects. The statement is based on the expectation of the present situation, but at the same time is limited by the known or unknown risks or uncertainties. Therefore, the actual results may be different from the content of the statement.

Except as required by laws, the company is not obliged to voluntarily update its presentation of the future outlook in the light of new information or future events.

There are variety of factors which may influence statements or contents been drafted within this presentation, therefore we strongly recommend audience to refer to the information published on MOPS website in case any adjustment has been made.

AGENDA

- Q3 Operating Results Report
 - Financial Information
 - Business Overview
 - Industry Trends
 - Continuation & Growth Strategies
- Q&A



Financial Information

Candy Tang, General Manager



Financial Information Consolidated Income Statements

Unit : NT\$ millions

Item	2025		2024		2025		2024	
	07.01-09.30	07.01-09.30	Different		01.01-09.30	01.01-09.30	Different	
	Amount	Amount	Amount	Growth Rate	Amount	Amount	Amount	Growth Rate
Operating revenue	611	541	70	13%	2,054	1,637	417	25%
Operating costs	543	492	51	10%	1,861	1,462	399	27%
Gross profit	68	49	19	39%	193	175	18	10%
Gross Margin	11%	9%			9%	11%		
Operating expenses	44	39	5	13%	135	131	4	3%
Operating income	24	10	14	140%	58	44	14	32%
Operating Margin	4%	2%			3%	3%		
Non-operating income and expenses	0	6	(6)	-100%	10	14	(4)	-29%
Income before income tax	24	16	8	50%	68	58	10	17%
Income tax expense	5	8	(3)	-38%	14	17	(3)	-18%
Net Income to Shareholders of the Parent Company	19	8	11	138%	54	41	13	32%
Net Margin	3%	1%			2%	3%		
EPS(NT Dollar)	0.27	0.12	0.15	122%	0.77	0.58	0.19	33%



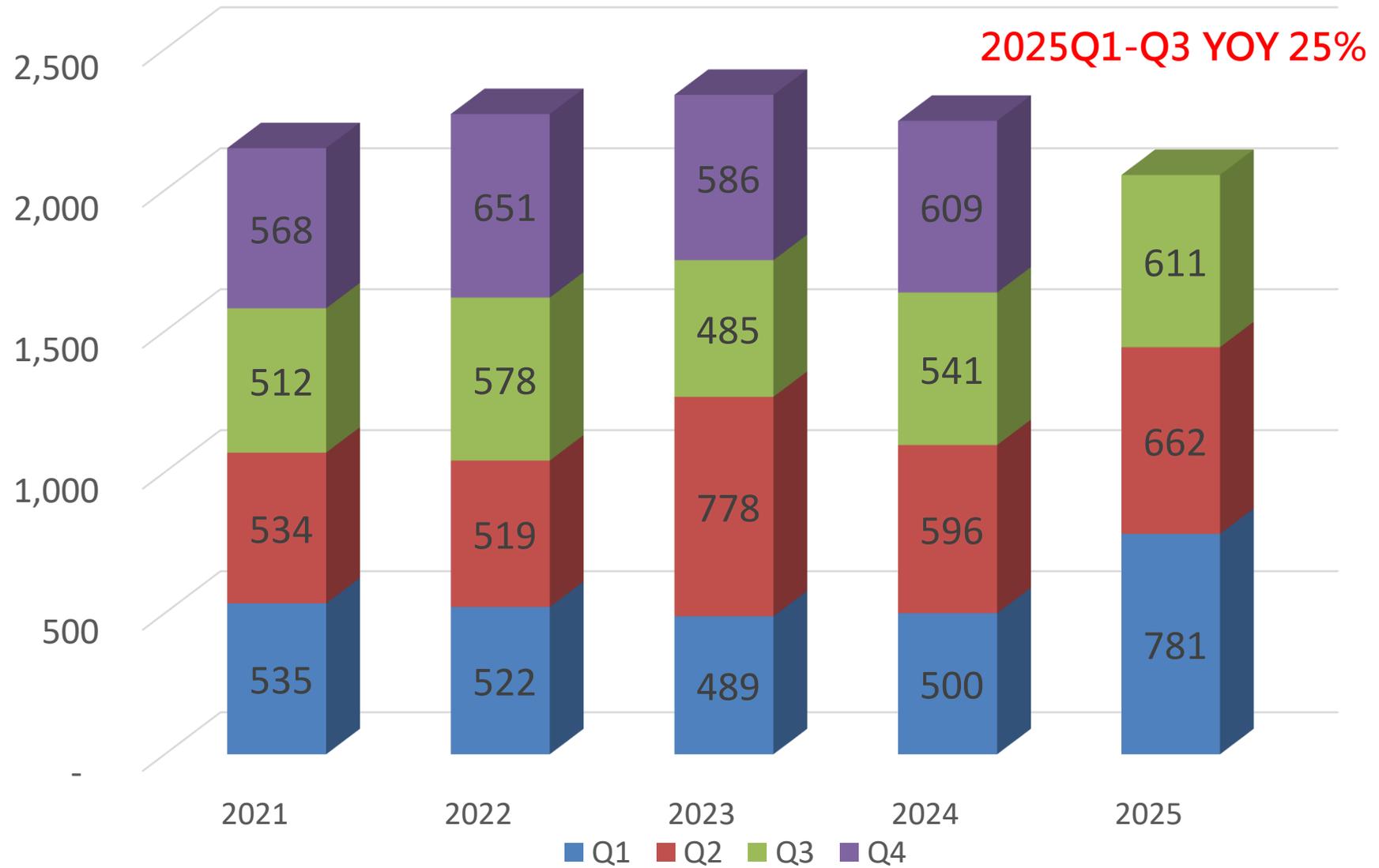
Financial Information Consolidated Balance Sheet

Unit : NT\$ million
2024.09.30

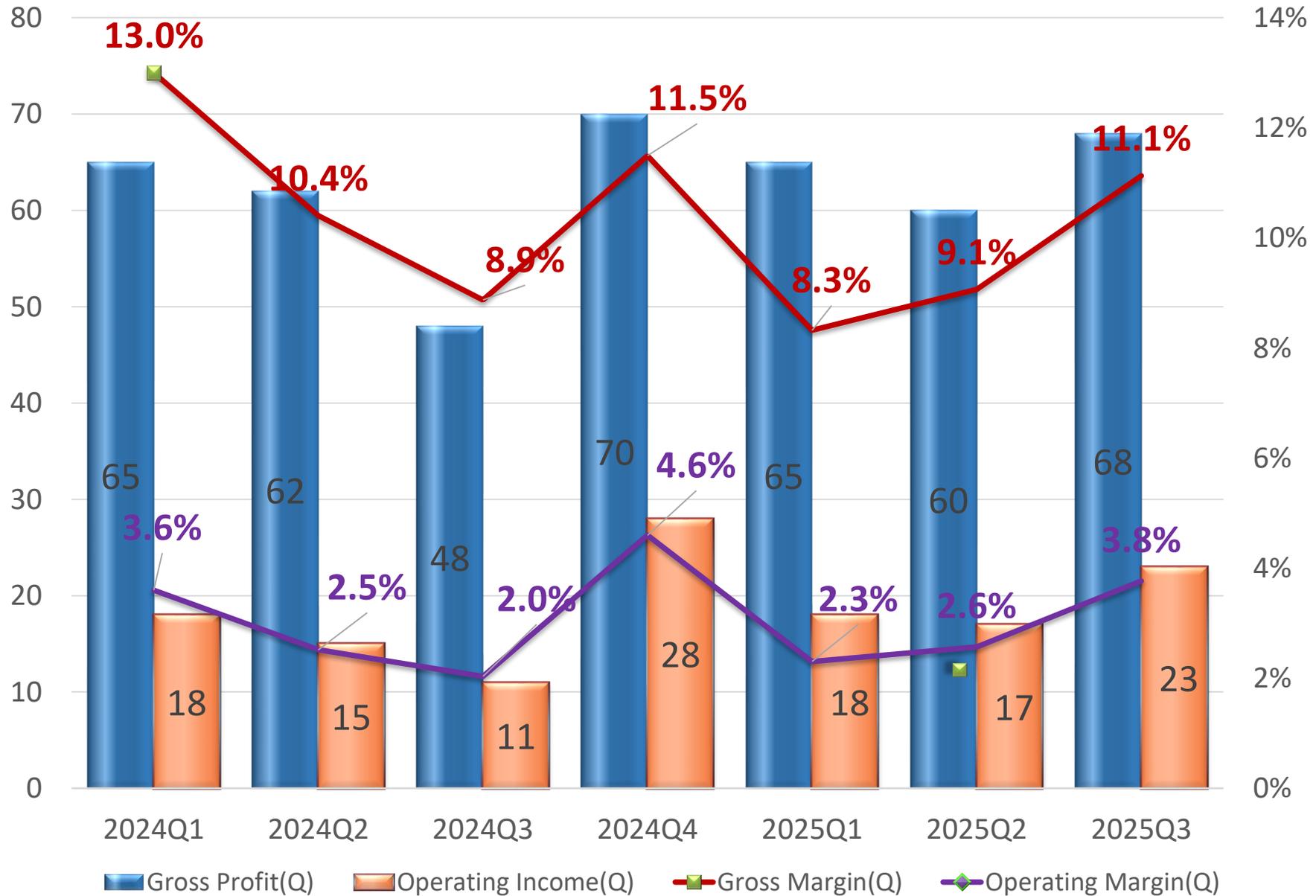
Item	2025.09.30		2024.12.31		2024.09.30	
	Amount	%	Amount	%	Amount	%
Cash and cash equivalents	278	12%	589	27%	198	10%
Contract assets	730	31%	490	23%	605	31%
Notes and Accounts receivable	434	18%	276	13%	366	19%
Inventories	233	10%	183	8%	203	10%
Other current assets	125	5%	95	4%	117	6%
Property, plant and equipment	208	9%	211	10%	210	11%
Other non-current assets	357	15%	313	15%	265	13%
TOTAL ASSETS	2,365	100%	2,157	100%	1,964	100%
Short-term loans	100	4%	-	0%	40	2%
Accounts payable	728	31%	572	28%	408	21%
Other liability	295	12%	330	14%	295	15%
TOTAL LIABILITIES	1,123	47%	902	42%	743	38%
TOTAL EQUITY	1,242	53%	1,255	58%	1,221	62%
Financial Metrics Analysis						
Current Ratio	168.4%		184.6%		202.0%	
Quick Ratio	138.5%		158.8%		168.1%	
Debts ratio	47.5%		41.8%		37.8%	
AR Turnover (Days)	129		125		145	
Inventory Turnover (Days)	31		36		39	
AP Turnover (Days)	105		104		88	
Average Collection Periods (Days)	55		57		96	
ROE (Annualized)	5.8%		5.3%		4.5%	

Financial Information Consolidated Operating Revenue

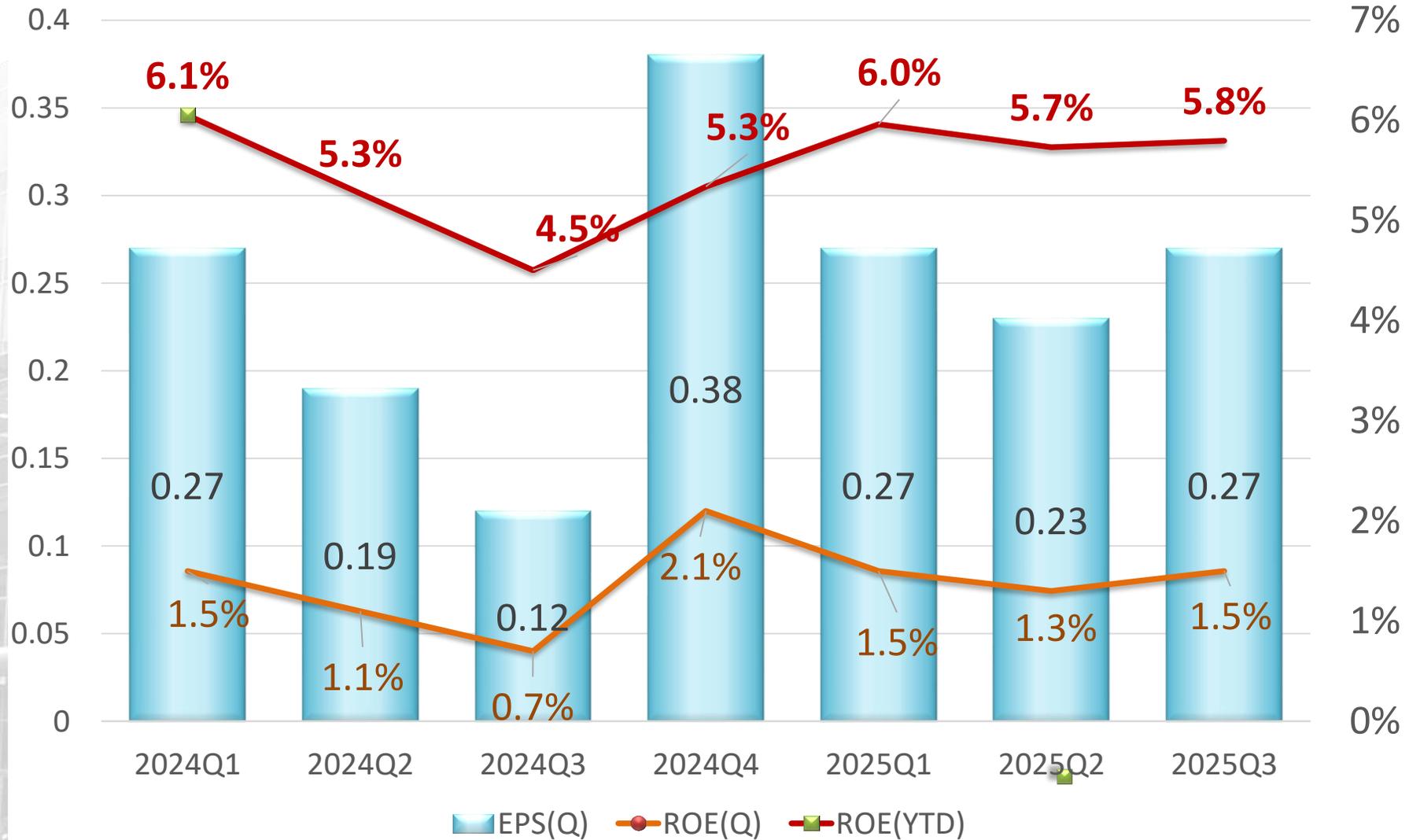
Unit : NT\$ million

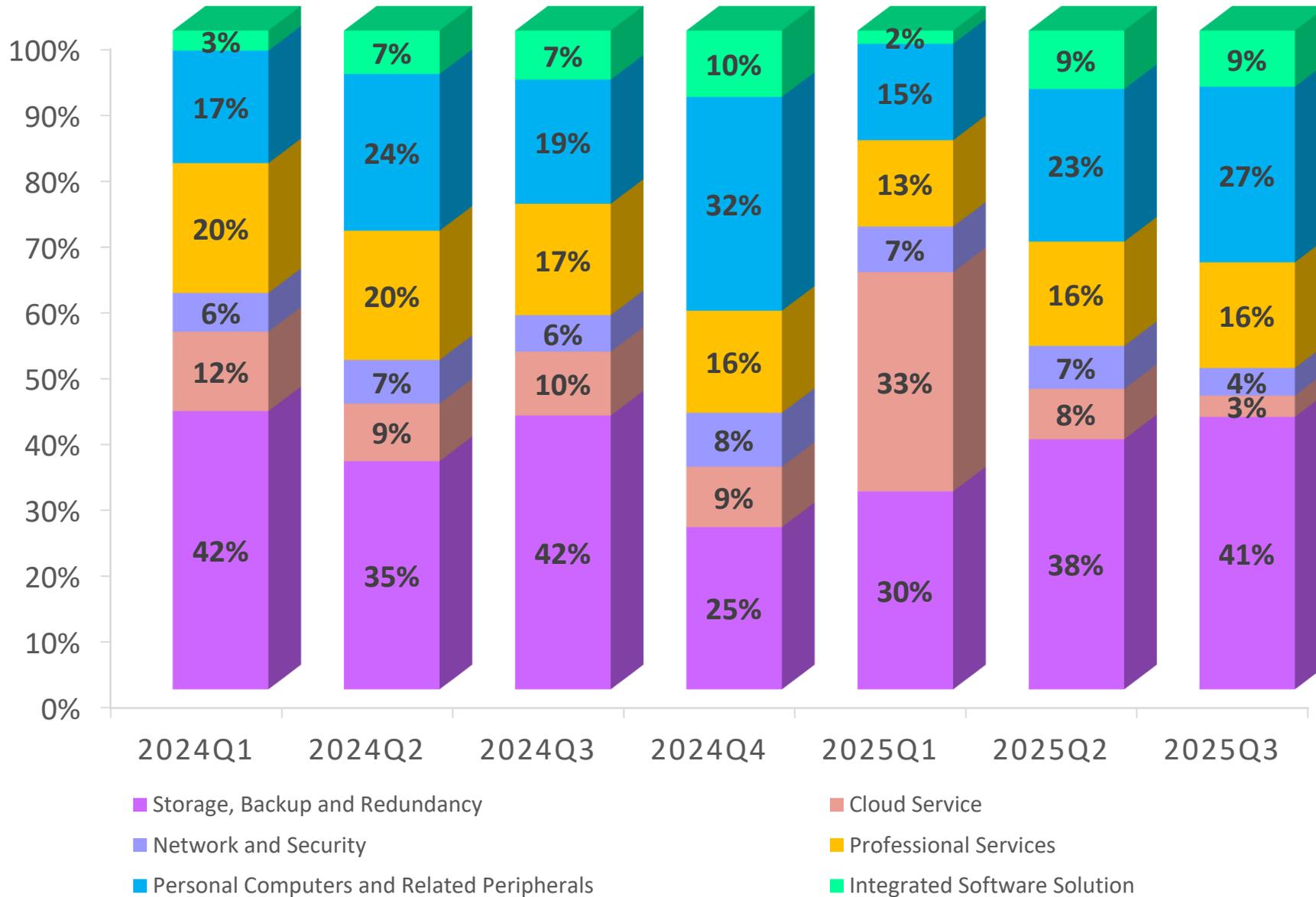


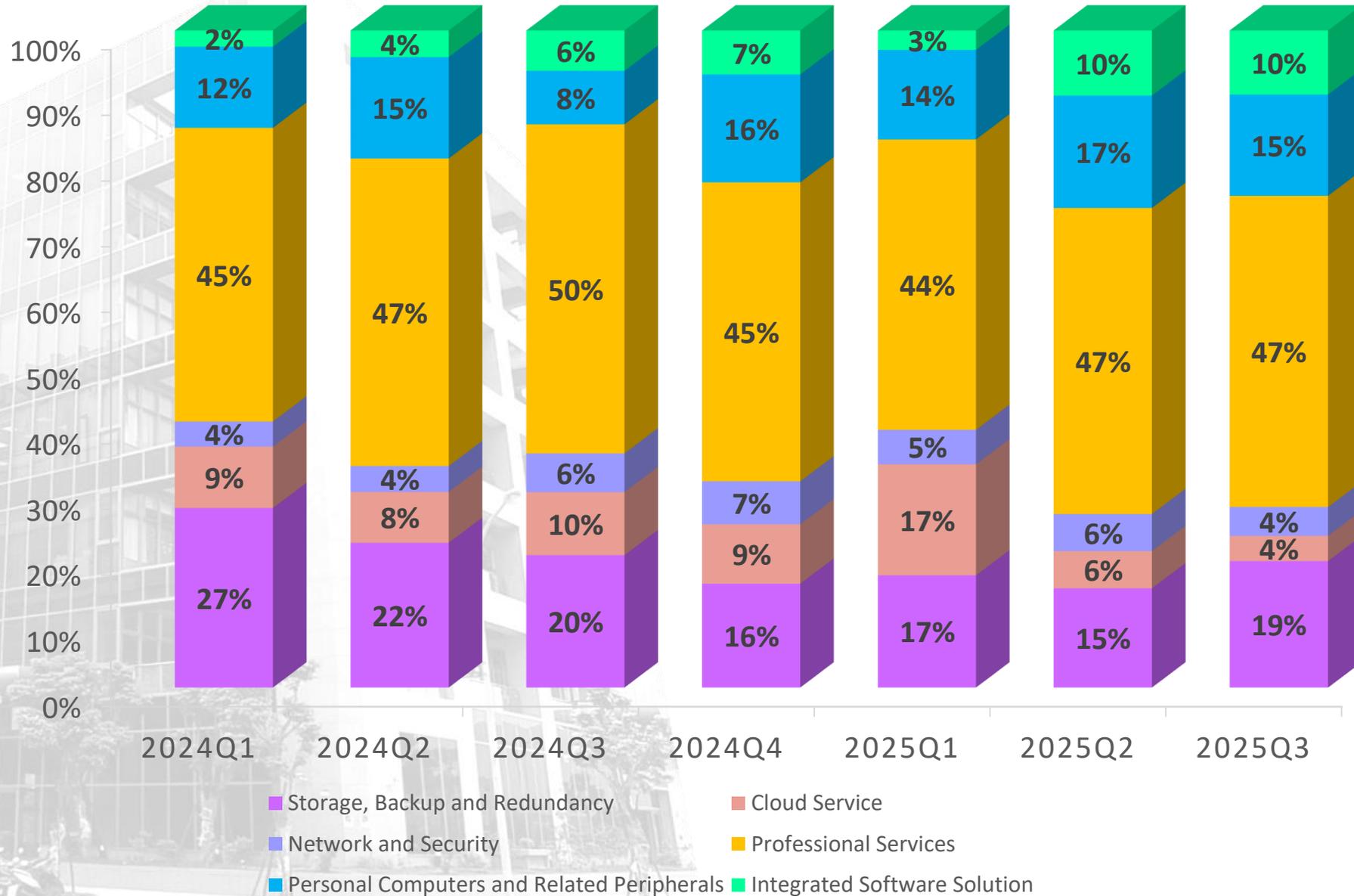
Unit : NT\$ million



2025Q1-Q3 EPS YOY 33%







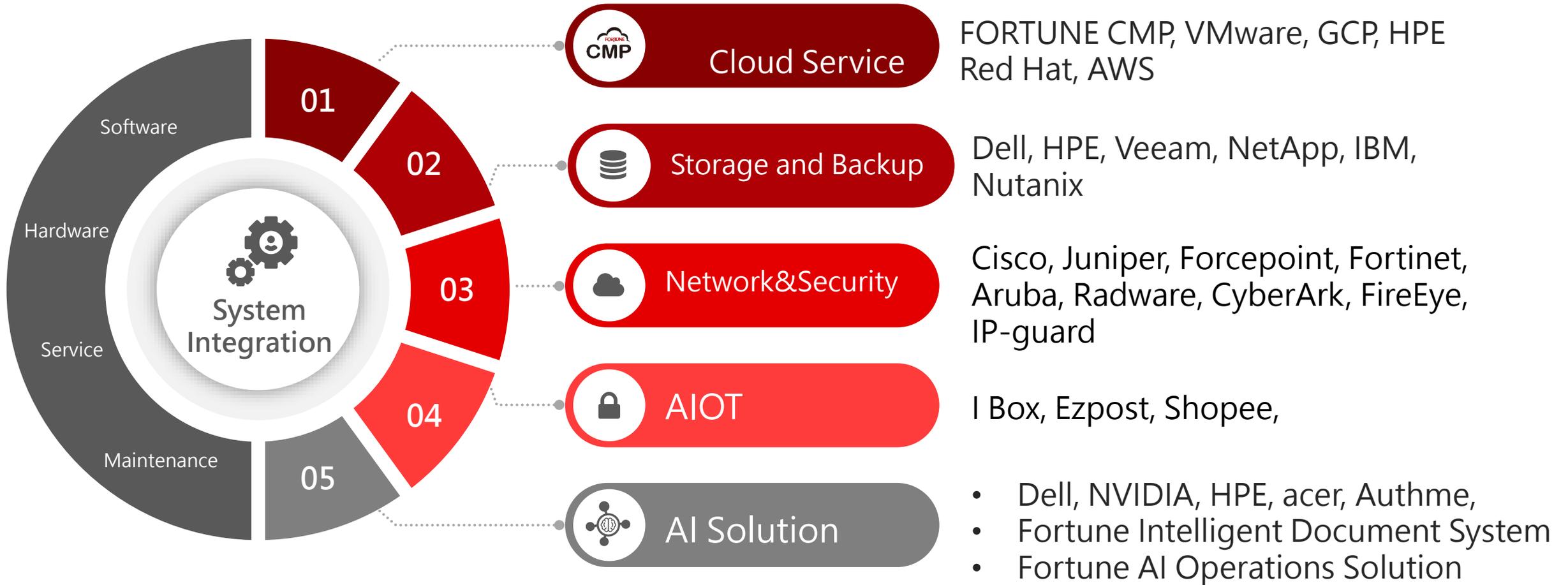
Business Overview

Max Yang, General Manager

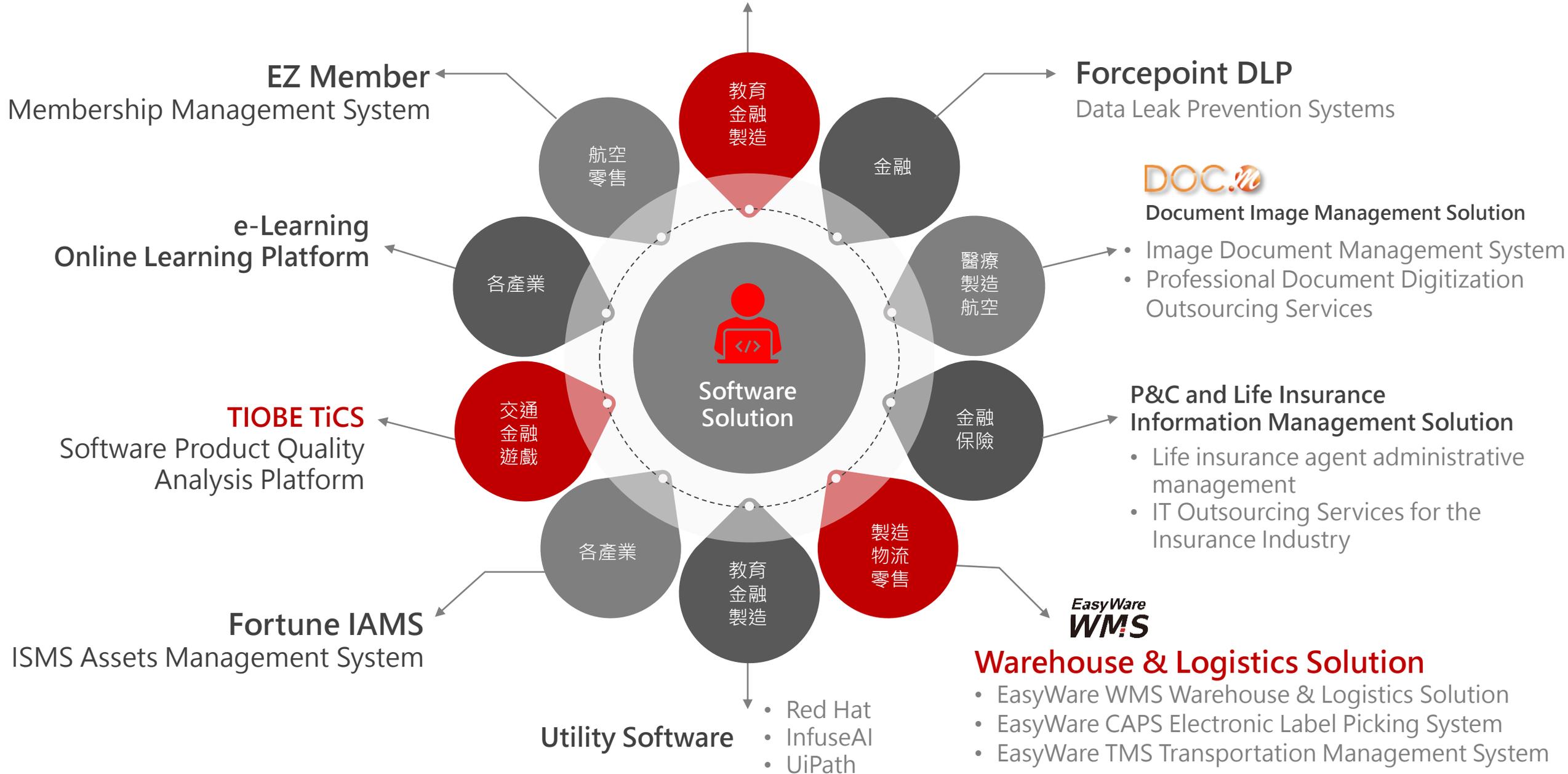


Business Overview

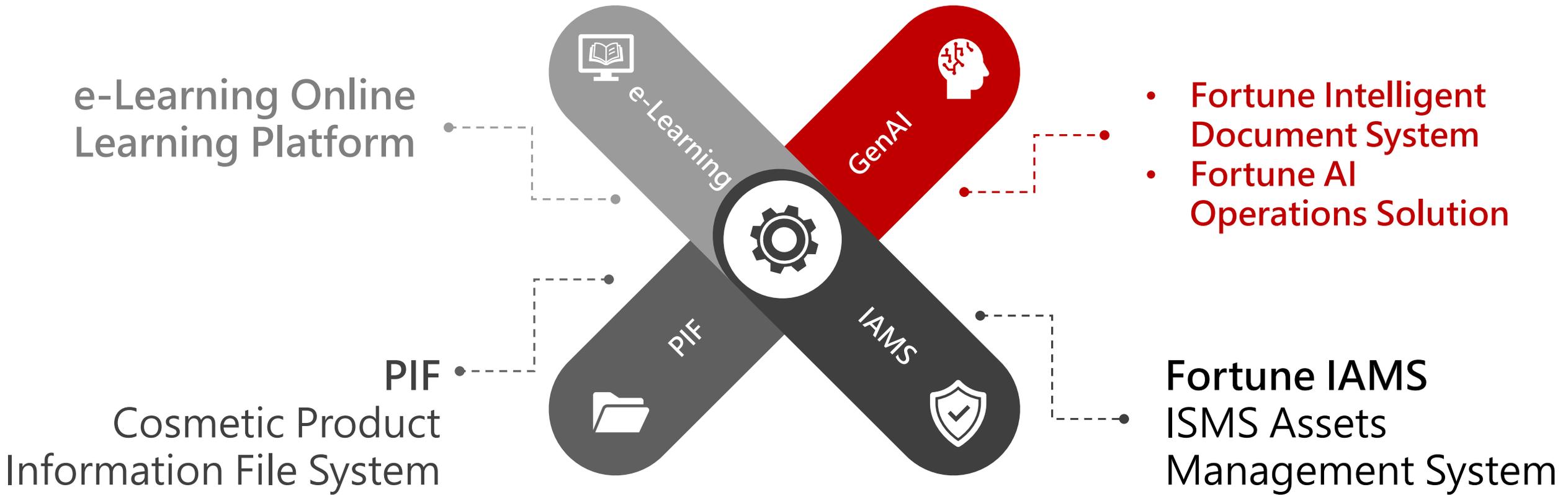
Core Business



FORTUNE CMP Fortune CMP Cloud Management Platform



Software Solution



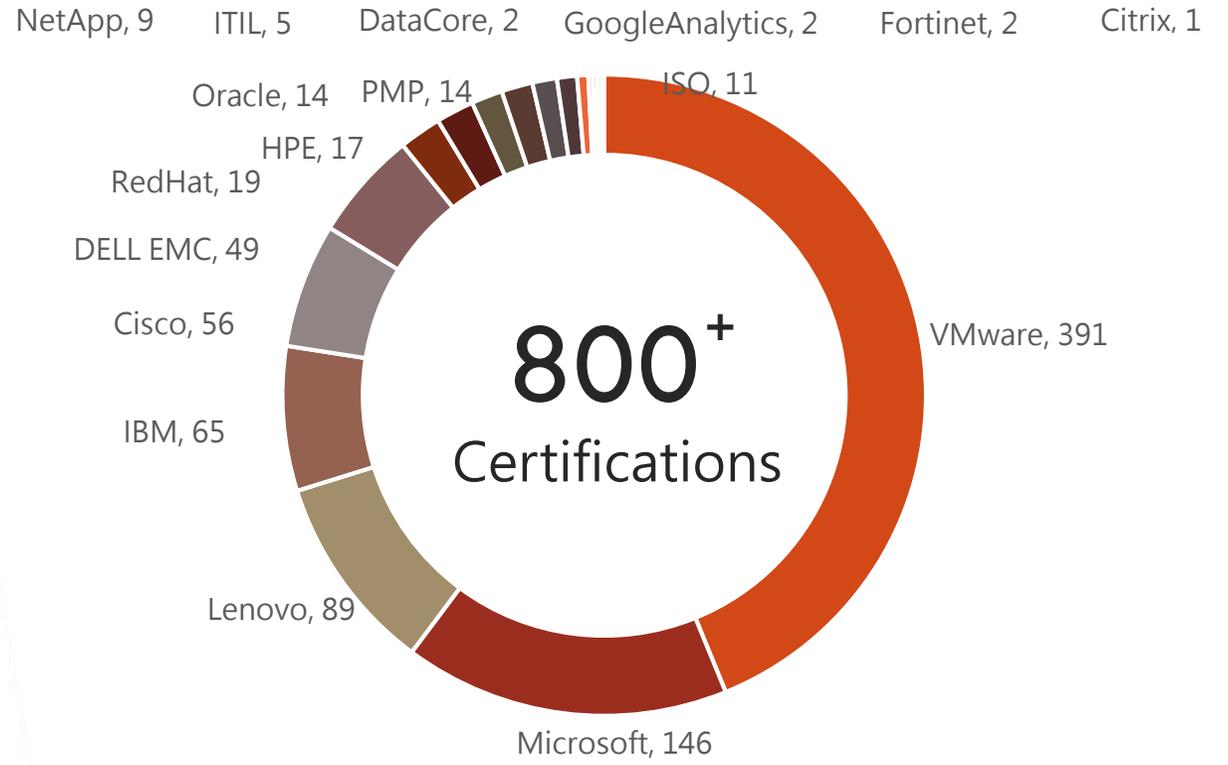
Business Overview

Professional competence

原廠	合作夥伴資格
Dell Technologies	Titanium Partner
VMware	Principal Level
HPE	Gold Partner
HPI	Gold Partner
NetApp	Gold Partner
Veeam	Gold Partner
IBM	Gold Partner
Forcepoint	Titanium Partner
Microsoft	Gold Partner
Acer	Gold Partner
Lenovo	ASP (Authorized Service Provider)
Oracle	OPN Partner (Oracle Partner Network)
Google	Partner Level
Cisco	Registered Partner



Fortune collaborates closely with multiple international leaders, benefiting from their outstanding technological and marketing support. This enables us to provide customers with top-notch professional services.



Technical service team possesses core technical capabilities in various OEM systems, enabling full support in the setup, development of software and hardware services, and maintenance.

bsi. BSI ISO /IEC 27001

Imported Information Security Management System (ISMS) and passed BSI ISO/IEC 27001 third-party verification.



PMP , Project Management Professional Certification

We have a team of professionals with expertise in various fields, most of whom possess knowledge aligned with international standards.

bsi.  

Certificate of Registration

INFORMATION SECURITY MANAGEMENT SYSTEM - ISO/IEC 27001:2013

This is to certify that: Fortune Information Systems Corporation 華經資訊企業股份有限公司
Fortune Technology Systems Corporation 華經科技股份有限公司
No. 25, Ln. 78, Xing'ai Rd. 臺灣
Neihu Dist. 台北市
Taipei City 內湖區
114067 行愛路78巷25號
Taiwan 114067

Holds Certificate No: **IS 744850**
and operates an Information Security Management System which complies with the requirements of ISO/IEC 27001:2013 for the following scope:

Please see scope page.

For and on behalf of BSI: 
Michael Lam - Managing Director Assurance, APAC

Original Registration Date: 2021-04-07 Effective Date: 2021-04-07
Latest Revision Date: 2022-04-11 Expiry Date: 2024-04-06

Page: 1 of 3
...making excellence a habit.™

This certificate was issued electronically and remains the property of BSI and is bound by the conditions of contract. An electronic certificate can be authenticated [here](https://www.bsi-global.com/ClientDirectory).
Printed copies can be validated at www.bsi-global.com/ClientDirectory or telephone +886 (02)2656-0333.
Taiwan Headquarters: 2nd Floor, No.37, Ji-Hu Rd., Nei-Hu Dist., Taipei 114, Taiwan, R.O.C.
A Member of the BSI Group of Companies.

Certificate No: **IS 744850**

Registered Scope:

The provision of 1) management of integration service process including pre-sales planning, project management, product planning and system maintenance supporting activities, and using of Intelligence Maintenance System within Fortune Technology Systems Corporation, Department of System Integration; 2) development, operation and maintenance of Intelligence Maintenance System, management of network infrastructure, server room and related supporting activities within Fortune Information Systems Corporation, Information Technology Department; 3) development, operation and maintenance of EasyWare WMS system within Fortune Information Systems Corporation, Logistics Department; 4) management of integration service process including pre-sales planning, project management, product planning and system maintenance supporting activities within Fortune Information Systems Corporation, Department of System Integration in Kaohsiung, and software development and maintenance within Fortune Information Systems Corporation, Department of Software Development in Kaohsiung. This is in accordance with the Statement of Applicability, ISMS-02-020, version 07 dated 7 March 2022.

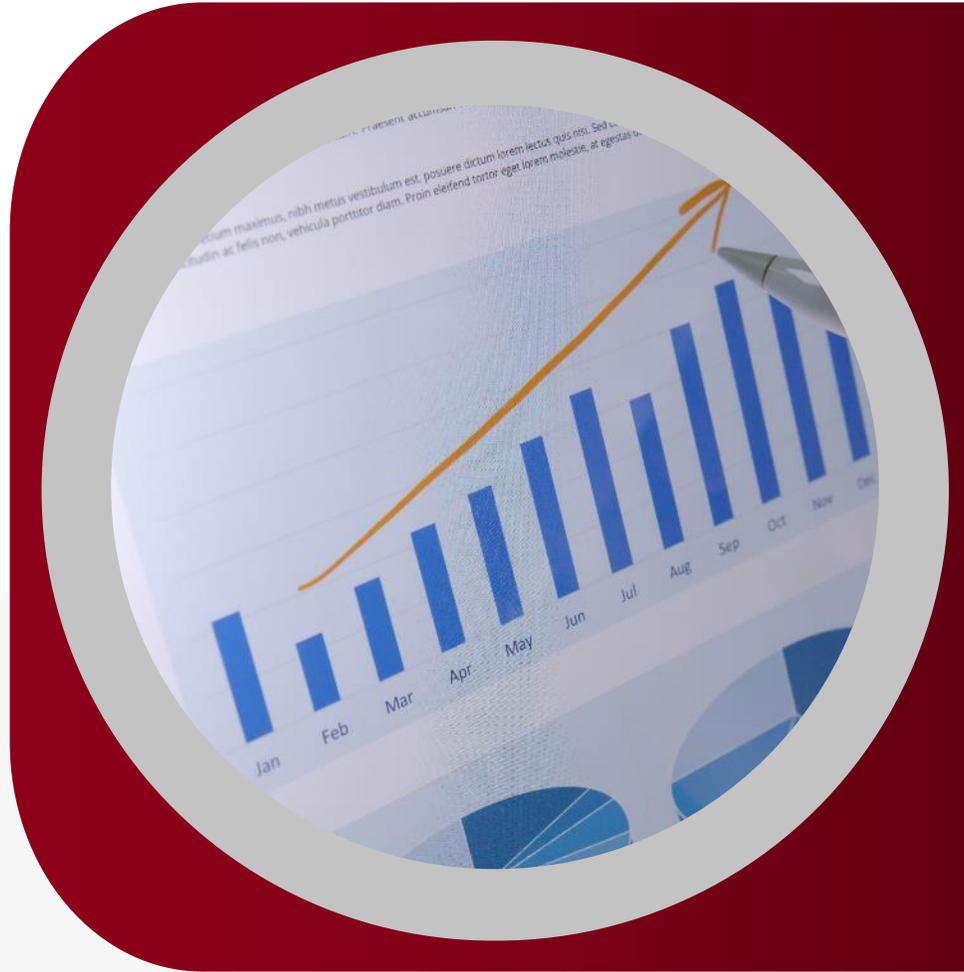
1) 華經科技服務部提供整合服務流程之管理，包括售前規劃、專案管理、產品規劃及系統維護支援活動及智慧型維護系統之使用。2) 華經資訊資訊部門所提供之智慧型維護系統開發、操作及維護、網路管理、機房管理與相關支援活動管理。3) 華經資訊物流部所提供之EasyWare WMS倉儲物流管理系統開發、操作及維護作業。4) 華經資訊高雄分公司系統提供整合服務流程之管理，包括售前規劃、專案管理、產品規劃及系統維護支援活動及軟體提供之應用軟體系統開發及維護服務。

Original Registration Date: 2021-04-07 Effective Date: 2021-04-07
Latest Revision Date: 2022-04-11 Expiry Date: 2024-04-06

Page: 2 of 3

This certificate was issued electronically and remains the property of BSI and is bound by the conditions of contract. An electronic certificate can be authenticated [here](https://www.bsi-global.com/ClientDirectory).
Printed copies can be validated at www.bsi-global.com/ClientDirectory or telephone +886 (02)2656-0333.
Taiwan Headquarters: 2nd Floor, No.37, Ji-Hu Rd., Nei-Hu Dist., Taipei 114, Taiwan, R.O.C.
A Member of the BSI Group of Companies.

Industry Trends



Top 5 Global IT Industry Trends for 2025–2026

AI and Machine Learning

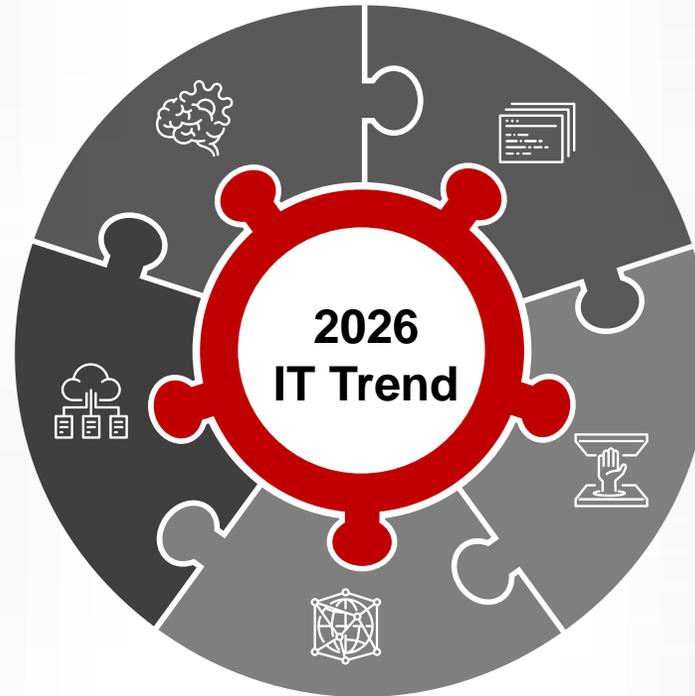
Generative AI will reshape enterprise IT architectures and application scenarios, moving from the proof-of-concept (PoC) stage into real-world implementation.

1

Cloud Computing Services

Multi-cloud and hybrid-cloud strategies are becoming mainstream, as enterprises place greater emphasis on flexible allocation of heterogeneous resources and cost optimization.

2



Information Security Solutions

3

Zero-trust architecture, ransomware protection, and OT security have become top priorities for enterprise IT investments.

Digitalization of Sustainability (ESG)

4

The demand for carbon tax audits, energy management, and ESG reporting is growing at 60–70% annually, becoming a critical issue for enterprise exports and supply chains.

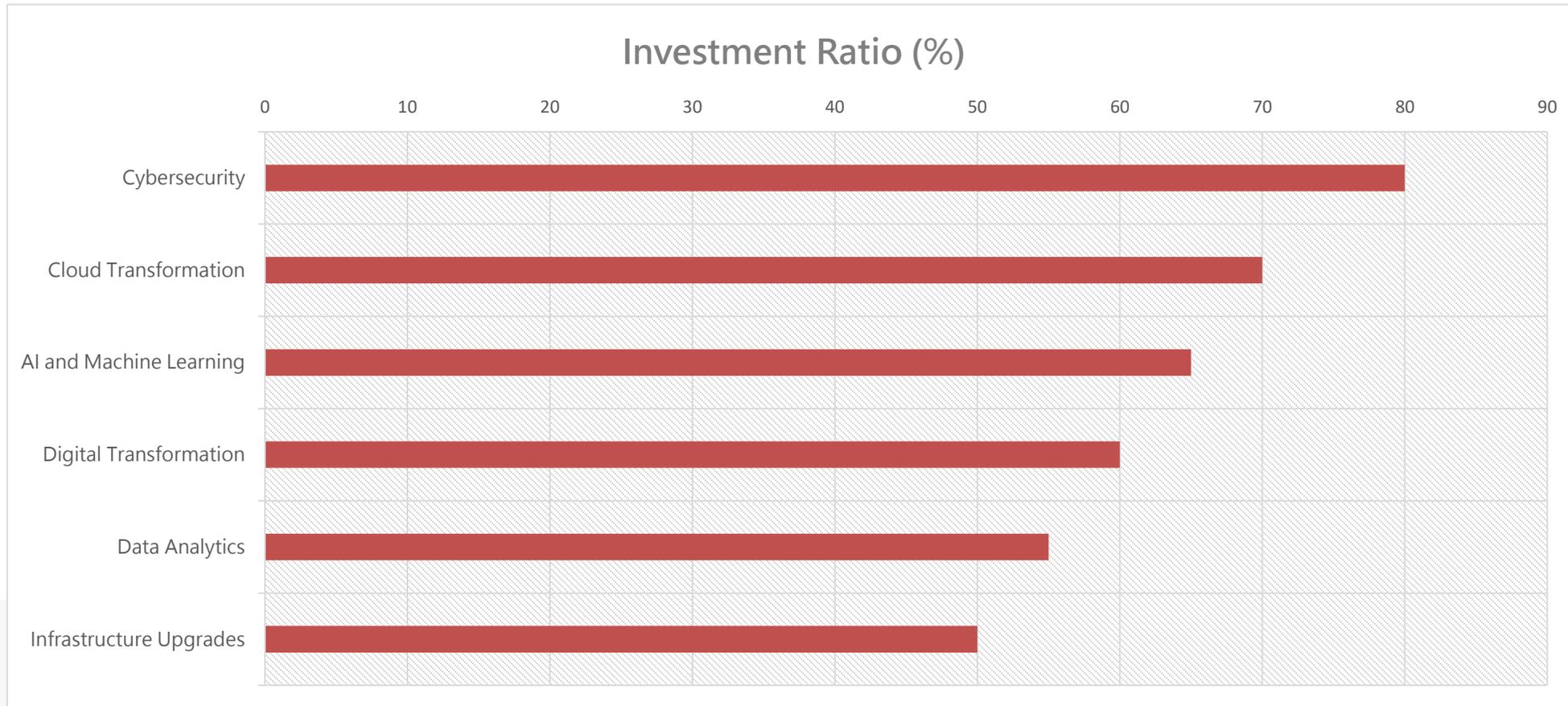
Internet of Things (IoT) and Edge Computing

5

AIoT integration and the maturation of 5G applications are driving vertical innovations such as smart manufacturing, smart healthcare, and smart retail.

(Source: CIO 2025 Trend Report)

Predicted Key Enterprise IT Investment Priorities for 2026



- Cybersecurity is projected to be the top IT investment priority in 2026, accounting for approximately 78%.
- Cloud transformation follows closely at around 65%.
- AI & machine learning and digital transformation are expected to account for approximately 62% and 58% respectively.

(Source: CIO 2025 Trend Report)

Market Environment Assessment

Deep Impact of Artificial Intelligence

General Artificial Intelligence (AGI) is expected to emerge around 2027, driving increased demand for enterprise applications and talent transformation.

AI data centers will also see a significant surge in energy consumption requirements.

Rising Demand for Cybersecurity

Zero Trust frameworks and security-related services continue to grow.

Enterprises are leveraging IT investments to strengthen digital resilience.

Cloud Adoption and Multi-Cloud Expansion

Cloud operations are becoming the backbone of enterprise IT infrastructure.

Demand for multi-cloud management solutions continues to increase.

ESG and Sustainability Integration

ESG has become a major focus for enterprises, influencing IT investment decisions.

Demand for sustainability solutions continues to expand.

Stable Growth in Taiwan's IT Market

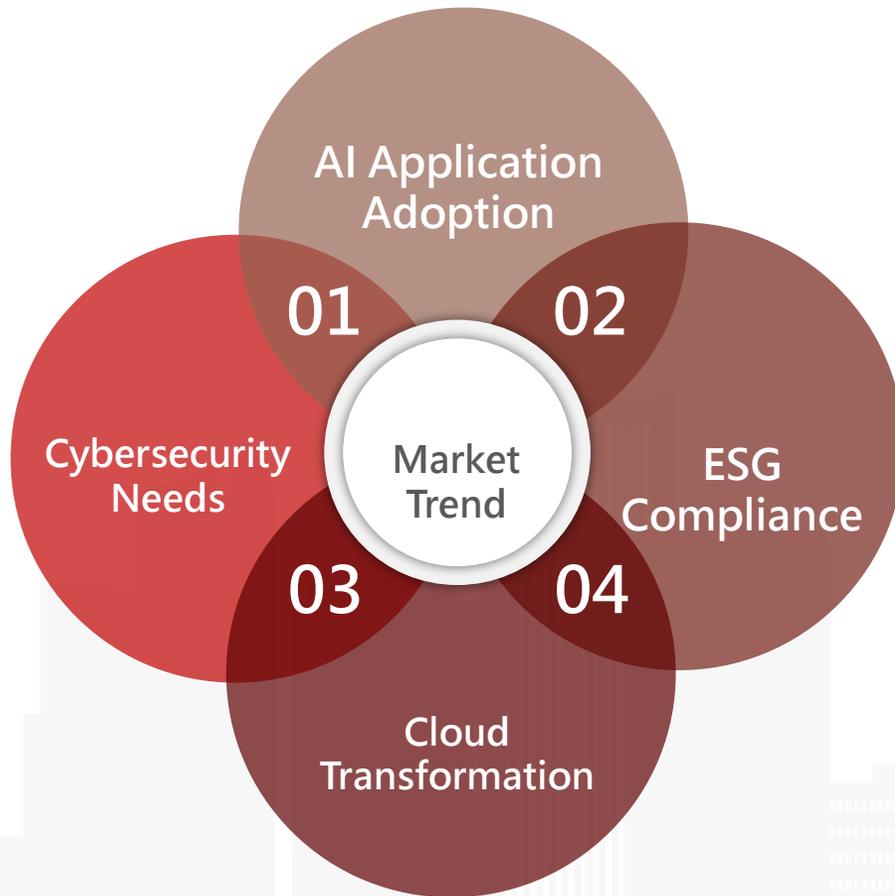
IDC forecasts that Taiwan's IT services market will reach USD 3.35 billion by 2027, driven by strong demand for digital transformation.

Top 15 CIO Priorities

Security remains the top priority; 40% of CIOs are focusing more on developing GAI this year.



Market Opportunities



AI Application Adoption Accelerates

The widespread use of generative AI is driving enterprises' digital transformation needs, with the AI server market growing at an annual rate of 12–15%.



ESG Compliance as a Key Driver

Demand for carbon accounting and sustainability reporting is growing at an annual rate of 60–70%, becoming a critical requirement for corporate exports and compliance.



Continuous Growth in Cybersecurity Needs

Zero Trust architecture, OT security, and ransomware protection have become top priorities in enterprise IT investments.

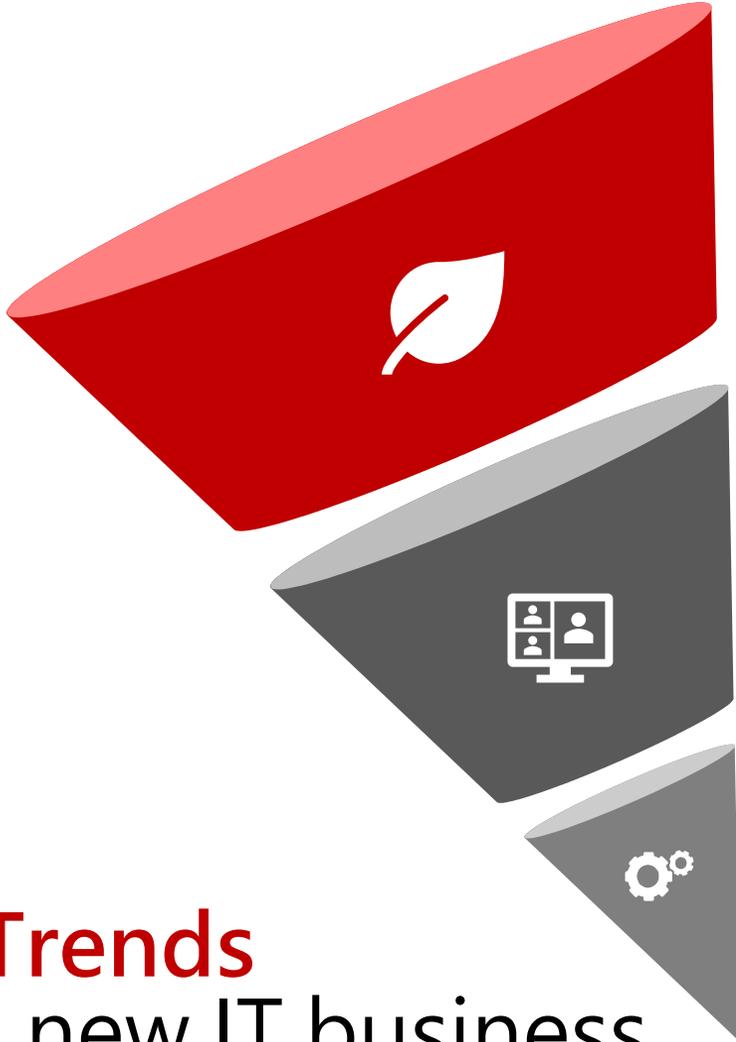


Cloud Transformation Accelerates

Demand for hybrid-cloud and multi-cloud management continues to grow, while alternatives to VMware are rapidly emerging.

ESG Trends

Bring new IT business opportunities.



Environmental (E)

- **Green Data Centers** → Virtualization and energy-efficient architectures to reduce power consumption and carbon emissions.
- **Sustainable Supply Chain** → IT solutions aligned with sustainability standards to support low-carbon transformation.

Social (S)

- **Cybersecurity Protection** → Establishing a Zero-Trust architecture to ensure data security.
- **Talent Development** → Digital-twin and online learning platforms incorporated into ESG talent cultivation.
- **Industry-Wide Sustainable IT** → Driving digital transformation and ESG adoption across finance, manufacturing, government, healthcare, energy, and education sectors.

Governance (G)

- **Compliance & Governance** → Aligning with ISO, TCFD, and IFRS standards to enhance bidding competitiveness.
- **Data Governance** → AI and big-data platforms supporting ESG reporting and disclosures.

Continuation & Growth Strategies



Strategic Planning

Cloud Management Platform (CMP) & Multi-Cloud Architecture

Standardize the CMP platform and expand automated application services. Promote multi-cloud architecture, targeting financial and government clients.

AIOT Smart Cabinets & Digital Transformation

Extend smart-cabinet experience to vending machines and retail scenarios.

Storage & Backup

Deepen engagement with existing customers and promote cloud backup solutions. Capture business opportunities driven by data growth.

Software Quality

Promote TiOBE TiCS tools to improve customers' code quality. Focus on financial and manufacturing industries.

Networking & Cybersecurity

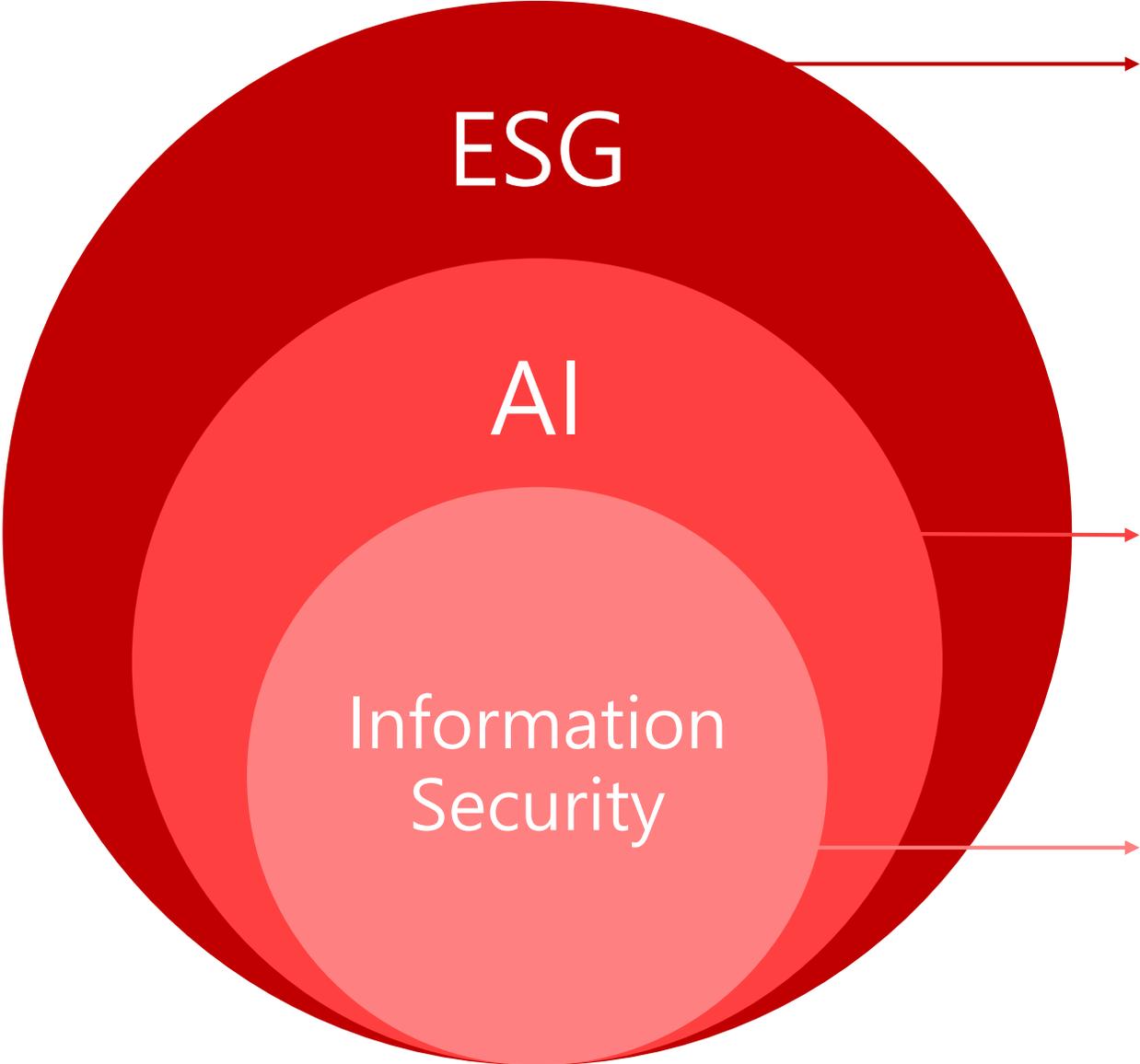
Transform into a next-generation network system integrator. Promote zero-trust cybersecurity solutions.

AI Applications & Intelligent Operations

Develop AI application services and intelligent operations management. Accelerate industry efficiency and accuracy.



6 Key Directions



- Fortune CMP
- TIOBE TiCS
- Forcepoint DLP
- DOC.M
- Easyware WMS
- e-Learning
- Carbon Inventory System

- AI Server/ AI PC
- Fortune Intelligent Document System
- Fortune AI Operations Solution

- Network Management & Information Security
- Forcepoint DLP
- Cloud Security
- Zero Trust
- IAMS(Information Security Asset Management System)

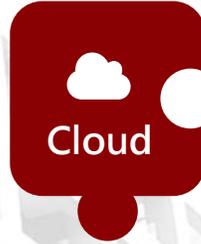
Market Opportunities and ESG Contributions of Fortune' s In-House and Partnered Products

No	Product	Function	ESG Value (Benefits)	Market Opportunities
1	Fortune CMP	Energy monitoring, resource integration, governance transparency	Provides carbon data sources; enhances governance transparency (E/G)	ESG reports require energy data; TCFD & IFRS S1 require carbon and energy governance
2	TIOBE TiCS	Software quality inspection, compliance management	Meets ISO 25010; reduces software risks (G); improves employee productivity (S)	Increasing software complexity; enterprises need reliable software quality management
3	Easyware WMS	Smart logistics, warehouse optimization	Reduces energy usage; lowers transportation emissions (E); enhances supply chain resilience (S)	Smart warehousing becomes key for enterprise energy-saving; rising supply-chain carbon-management needs
4	Forcepoint DLP	Data protection, compliance governance, zero-trust control	Reduces data-leakage risk; protects privacy (G/S)	Strengthening data regulations; AI era increases data governance requirements
5	DOC.M	Document digitization, workflow automation	Reduces paper usage; enhances data security; lowers human errors (E/S/G)	Paperless policies, regulatory compliance, and digital-transformation acceleration
6	e-Learning	Talent development	Supports talent continuity; contributes to social responsibility (S)	ESG reports require 'Talent Development' indicators; corporate training digitalization
7	AIoT Equipment (iBox)	Smart logistics	Improves pickup convenience; lowers carbon footprint of delivery (E/S)	Strong demand for last-mile logistics; green logistics becomes essential
8	Insurance–Finance Data Integration Services	Compliance support, reporting integration	Meets regulatory requirements; enhances governance compliance (G)	Financial sector IFRS + ESG reporting requirements; demand for data-governance frameworks
9	Citrix WAF/F5/Fortinet WAF/AVI	Application protection, load balancing	Improves availability; reduces cyberattack risks (G)	Growing demand for zero-trust architecture; enterprises require application-security capabilities
10	CyberArk/ObserveIT/Ekran	Privileged-account management & auditing	Reduces human-operation risks; strengthens compliance (G)	Tightening regulations; financial and manufacturing sectors increasingly require PAM
11	Cisco/Aruba/Fortinet/Check Point/Palo Alto	Network security	Enhances data-transmission security; strengthens governance (G)	High cybersecurity demand across industries (government, finance, manufacturing)
12	Dell EMC DPS/Veritas/Veeam/Acronis	Backup integration	Reduces redundancy and waste of storage resources (E)	Enterprises accelerate digital resilience; rising demand for multi-cloud backup; reduced reliance on physical hardware
13	Kubernetes/RedHat OpenShift/OpenStack	Container technologies	Improves computing efficiency; reduces server resource waste (E)	Cloud-native & AI workloads surge; growing need for efficient IT cost management
14	VMware NSX	Network virtualization, micro-segmentation	Reduces lateral-movement attack risks; enhances compliance (G)	Zero-trust & micro-segmentation become mainstream enterprise architecture
15	VMware vSAN/vSphere/vCloud/vRealize/Horizon	Virtualization platform	Reduces hardware energy consumption; compliant with IFRS S2 (E)	Enterprise carbon-reduction requirements; decreasing physical-server demand; trend toward hybrid-cloud integration

Growth Strategies | Diverse Development of Core Technology

Cloud Solutions and Innovation

- Enhancing the Flexibility and Performance of Cloud Solutions to Meet the Growing Demands of Customers for Virtualization, Elastic Deployment, and Data Security.

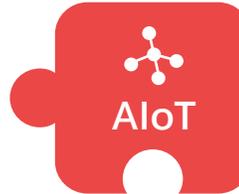


Information Security/Zero Trust

- Providing customers with Information Security Zero Trust solutions to achieve a comprehensive security network and enhance customer trust.
- TIOBE Software Quality Testing.

ESG

- Carbon Tracking Platform, ezGHG Corporate Carbon Management Service Platform
- integrates with smart energy management to enhance process energy efficiency, achieving energy savings and carbon reduction for sustainable operations.

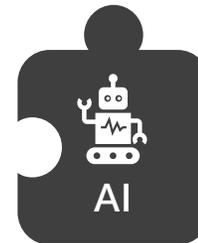


i-Box & Shopee Smart Cabinet

- Advancing further into the AIoT (Artificial Intelligence of Things) domain, expanding EZPOST, and creating Smart Cabinet solutions.

AI Application

- Enhancing the development of AI infrastructure layer solutions (GPU Server) to meet the growing AI workloads.
 - Fortune Intelligent Document System
 - Fortune AI Operations Solution.



Q&A

THANK YOU.